

# Application Engineer



## General Summary

Provide sales support and oversees the design and application process for project proposals. Responsible for delivering an overall system design and concept to meet the business objectives, profitability, schedule and design intent for the proposal.

## Essential Duties & Responsibilities

- Prepare, schedule, coordinate and monitor the assigned engineering proposals
- Monitor compliance to applicable codes, practices, QA/QC policies, performance standards and specifications
- Work with customers to develop an understanding of their business and operational needs
- Analyze customer data to determine system requirements
- Develop material flow diagrams and process flow charts
- Select technologies and develop a cost effective and integrated solution
- Develop system layout/concept drawings
- Gather information for proposal documents describing system requirements, proposed solution, scope of work, pricing, return-on- investment, etc.
- Assists sales team with projects
- Other duties may be assigned

## Required Qualifications

- BS degree in Engineering or relevant field is an advantage
- Proven working experience as a project/application engineer
- Advanced MS Office skills
- Travel requirement 15%
- Familiarity with rules, regulations, best practices, and performance standards